

## New limited edition Help to Buy products

We're excited to launch NEW Winter Warmers limited edition Help to Buy products.

Reduced rates for customers with historic adverse and reintroduction of tier 4 products to help customers with wider adverse including recent CCJs, defaults and secured arrears.

## Tier 2

Acceptable adverse

Defaults	0 in 24 months				
CCJs	0 in 24 months				
Missed mortgage/secured loan arrears	0 in 12 months, 1 in 36 months (worst status)				
Unsecured arrears	Not counted but may affect customer's credit score				
Debt Management Plans (DMPs)	Allowed if satisfied over 36 months ago				

LTV	Product type	Rate	Product fee	Product features	Reversion rate	Loan size	ERC	Product code
75%	2 year fixed	3.69%	£995	Refund of valuation fee (max £630)	BBR + 4.70%	Min loan: £25,001 Max loan: £450,000	4% in year 1, 3% in year 2	HBB35
	5 year fixed	3.79%					4% in years 1 and 2, 3% in years 3 and 4, 2% in year 5	HBB36

## Tier 4

Acceptable adverse

Defaults	2 in 24 (max £1500 in 12 months, unlimited thereafter)			
CCJs	1 in 24 (max £1000 in 12 months, or £2500 in 24 months)			
Missed mortgage/secured loan arrears	1 in 12 months, 3 in 36 months (worst status)			
Unsecured arrears	Not counted but may affect customer's credit score			
Debt Management Plans (DMPs)	Active DMPs and DMPs satisfied less than 36 months accepted			

LTV	Product type	Rate	Product fee	Product features	Reversion rate	Loan size	ERC	Product code
75%	2 year fixed	4.09%	£995	Refund of valuation fee (max £630)	BBR + 4.70%	Min loan: £25,001 Max loan: £450,000	4% in year 1, 3% in year 2	HBB37
	5 year fixed	4.14%					4% in years 1 and 2, 3% in years 3 and 4, 2% in year 5	HBB38

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